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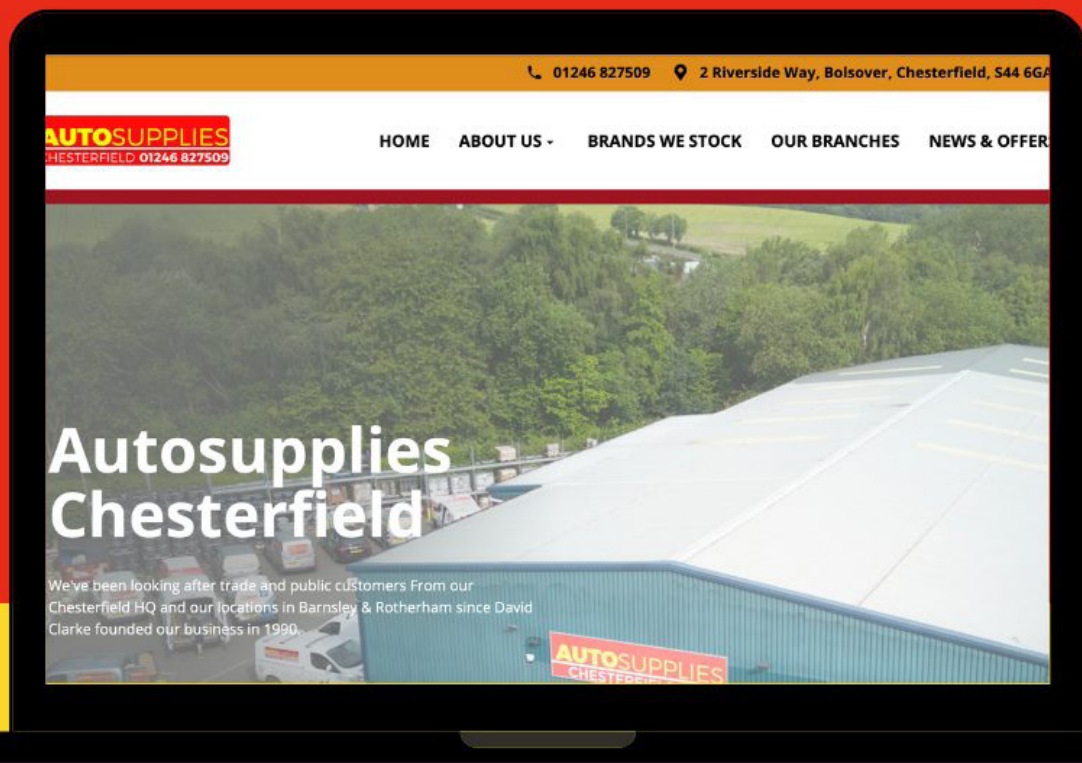
BUTLERSAUTOMOTIVE
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LEISUREWAYS
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AutoNews...

Vol. 14 • 2024

New Website



SCAN QR CODE FOR EASY ACCESS!



One of the UK's largest independent, family owned motor factor groups

"The automotive aftermarket can engineer a problem away, but it requires listening"

Autosupplies Group MD David Clarke says that listening to the needs of workshops is so important for an aftermarket business

"Every Monday, I am in a fortunate position to be able to go out and visit customers.

The benefits of seeing garages and bodyshops in their own environment is arguably one of my favourite parts of the week.

Listening mode

In addition to seeing where we can support customers more, the key is listening to your concerns, your hopes and aspirations.

Autosupplies Group, as part of its many functions, should act as a bridge to our supplier base. All our suppliers are keen to promote their products and services through ourselves to your business and, it is only right that you have the ability to reply.

In many ways, from what I see, garages are the greatest test bench, research and development function for the brands we stock on our shelves.

The automotive aftermarket truly engineers a problem away and that requires dialogue in all areas of the supply chain. The industry loves to talk, it's vital we keep talking and the Autosupplies Group will keep listening."



IAAF myth busting for garages: Work during the warranty period

IAAF has launched a series on myth busting to support businesses in the sector.

Work during the warranty period Under new UK legislation updated in 2023, the Motor Vehicle Block Exemption Order (MV-BEO), explicitly states that a vehicle can be serviced or repaired by independent repairers during a warranty period (including extended warranties). This includes when a warranty is provided by the vehicle manufacturer, or a 3rd party and applies to when a vehicle is new or has a warranty when sold as a second hand vehicle.

The stipulations are that the replacement lubricants/fluids or replacement parts fitted by the independent repairer need to be of 'matching quality' to the original parts fitted during the manufacture of the vehicle - i.e. that they are 'parts manufactured according to the specifications and production standards used by the manufacturer of the motor vehicle.

A second stipulation is that the vehicle manufacturer's service or repair processes are followed correctly by the independent repairer.

If a vehicle manufacturer refuses to honour a warranty claim, they have to show clear evidence that the situation leading to the claim in question is causally linked to the failure on the part of the repairer to carry out a particular repair or maintenance operation in the correct manner, or b) to the failure of a spare part supplied by a third party.

IAAF

Myth busting!
IAAF explodes some of the myths on service and repair

MYTHS VS FACTS

IAAF, as part of its role in protecting the rights and freedoms afforded to the independent aftermarket, is actively involved in 'myth busting' when it comes to what independent repairers can do when servicing or repairing a customer's vehicle.

Tel: 0121 748 3957 Email: info@iaaf.co.uk www.iaaf.co.uk

Follow us on X @IAAF_Ltd [in](#) Connect with us on LinkedIn

Tennants UK urges the industry to prioritise number plate compliance to combat cloning

In light of the growing issue of vehicle cloning, Tennants UK, a leading provider of compliant number plate solutions, is encouraging dealerships, motor factors and garages to stay informed and vigilant about the risks of cloned number plates.

With the recent release of the new '74' plates this September, Tennants is emphasising the importance of compliance and the role that aftermarket businesses play in reducing cloned plate incidents.

Cloned plates, which are illegal duplicates of legitimate registration plates, present a serious challenge within the UK's automotive landscape. These plates are frequently used in criminal activities, including speeding, toll evasion and more severe offences.

Autosupplies supports local YWCA

Heavenly Hairspray owner Paula Ashkenazi was on a mission to ensure all children supported by local charity Green Gables had a present to open on Christmas Day. Thanks to Paula and friends, a large number of toys and over £1000 have been collected.

Collections for the Christmas Toy Appeal started in October, and the gifts were delivered to families across Doncaster before Christmas Day.

The recent coffee morning and fundraising activity raised more than £750 for Green Gables. An additional cheque for £500 was generously donated by David Clarke on behalf of Autosupplies Group in support of the Green Gables Minibus appeal.

Business owner's merry Christmas help mission

Jill Thorold
@TheRealJill

A SMALL business owner is aiming to make big changes in the community this Christmas and beyond.

Having converted the upstairs room of her Mexborough-based Heavenly Hairspray salon into a toy donation centre, owner Paula Ashkenazi is also on a merry mission to ensure all children supported by charity Green Gables have a present to open on Christmas Day.

A passionate supporter of YWCA Yorkshire Green Gables, Paula's collections for the Christmas Toy Appeal began in October, with the gifts delivered to families across Doncaster before Christmas Day.

Not content with the toy appeal, Paula also has headed a coffee morning to raise funds for the women, children and families supported by Green Gables.

Born and raised locally, and returning to the area seven years ago after living abroad, Paula opened Heavenly Hairspray on Main Street in 2020.

The salon has since become a community hub for local groups to meet and support each other and charitable causes.

One group, Knit & Natter, creates toys which they donate to the Christmas appeal.

Paula said: "I wanted the salon to be a place where people who live and work here can connect and support each other.



From left are: Janine Egan, fundraiser Helen Foulstone, Paula Ashkenazi and David Clarke

"By working together, we've been able to help vital local services like Green Gables, who support young women, children and families who might not have others to fall back on in hard times. "In my mind, Green Gables sits at the heart of the festive period."

NEWS



As such, it is vital for the aftermarket to understand these risks and ensure they have the right tools and procedures in place to produce fully compliant plates that align with legislation set by the Driver and Vehicle Licensing Agency (DVLA).

A recent investigation by BBC has uncovered that over 90,000 tickets have been issued by London authorities for vehicles using cloned license plates since 2021. The BBC's findings, based on a Freedom of Information request sent to all London councils, revealed a 64 percent rise in car cloning incidents over three years, with cases increasing from 22,450 in 2021 to 36,794 in 2023.

This surge has led to a significant number of fines being cancelled, while overall traffic fines issued increased by 20 percent during the same period.

Autosupplies Group honoured at industry Awards

We're excited to announce that we received Highly Commended for the Car Distributor of the Year (up to 10 branches) award at the 2024 Annual IAAF Awards Dinner in December.

A huge thank you to IAAF Ltd for recognising our hard work and dedication.

We're proud of this achievement and grateful for the continued support of our loyal team and customers. Here's to even more success in the future!



Our new website is live!

We're thrilled to unveil our brand-new website, designed with our customers in mind to offer an enhanced ordering process, new search function and the latest news and updates from the Autosupplies Group.

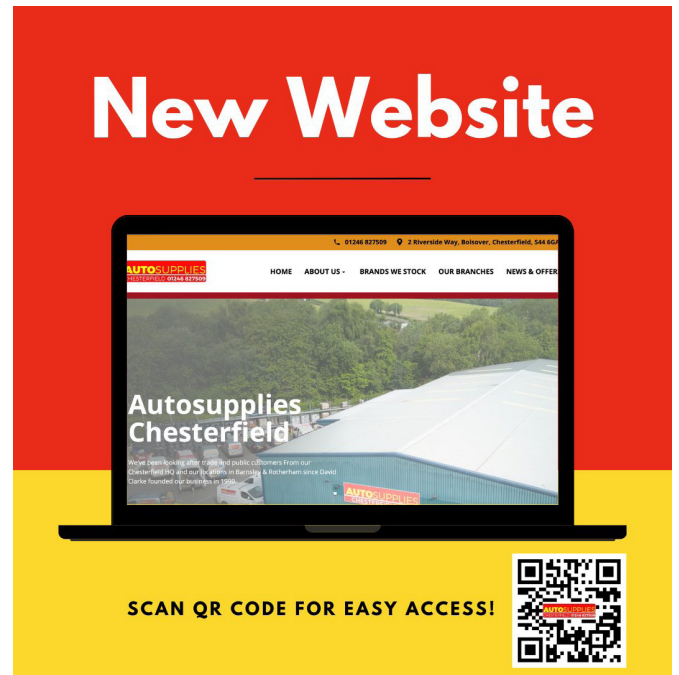
Whether you're a long-standing customer or new to our community, our refreshed online presence makes it easier than ever to stay connected and informed.

With a sleek new design and improved navigation, you can quickly find everything you need, from product details to the latest updates on our team and industry news.

The new website is packed with features to help visitors explore our offerings, stay up to date with company developments, and learn more about how we're supporting the trade.

As part of our commitment to delivering exceptional service, the new website ensures a seamless experience across devices - desktop, tablet, or mobile.

Visit <https://www.auto-supplies.co.uk/> or scan the QR code for instant access.



Happy 15th anniversary to Carbitz Motor Factors!

We're delighted to celebrate a significant milestone with our valued customer, Carbitz Motor Factors, as they mark their 15th anniversary this year! This is a huge achievement for the team, and we're pleased to have been a part of their journey over the years.

Since opening its doors in 2009, Carbitz has grown to become a trusted name in the market, known for its exceptional customer service, high-quality parts, and expert advice. Over the years, they've built strong relationships with both customers and suppliers, establishing themselves as a go-to resource for local garages and workshops.

Building knowledge with supplier training

At Autosupplies, we believe that collaboration and continuous learning are the keys to success. That's why our team has been hitting the road, visiting customers and suppliers for dedicated training days and knowledge gathering sessions.

These visits aren't just about deepening our knowledge of the product ranges we supply - they're also invaluable opportunities to connect directly with our customers. By listening to feedback and understanding any challenges, we can identify new ways to support them.

Our team were recently invited to training days for both Gates and Comma Oils to gain more insight about the products they supply. Plus, an exciting day trip to Laser tools

David Thomas, Director at Carbitz, says: "We've accomplished some great things over the last 15 years. And none of this would have been possible without the support of our loyal customers and fantastic suppliers like Autosupplies. Here's to another 15 years of continued success!"

Carbitz has been an outstanding partner for Autosupplies for many years, and we're excited to celebrate this milestone with them. Their dedication to quality and customer service has set them apart in the industry, and we look forward to continuing our strong partnership.

enabled us to find out about the latest developments from the company - and finally we headed to the Haas F1 factory courtesy of First Line for a behind the scenes look into motorsport.

By getting out and about we can ensure we are staying ahead of the curve with the latest industry developments, enabling us to offer informed advice and top-notch service. Together, we're building not just better product ranges for our customers, but stronger relationships and a shared foundation for success.

See pictures on page 9.



Conisbrough Motor Spares opens its doors after refurbishment

Our new customer, Conisbrough Motor Spares, has recently completed a full refurbishment of its property and is now back open and ready to serve the community with an expanded range of products and services.

Whether you're looking for reliable bulb and battery replacements or essential winter car care products, Conisbrough Motor Spares has got you covered. Their new store offers a modern shopping experience, with an even wider selection of high-quality parts and accessories for its

customers.

Liam of Conisbrough Motor Spares commented: "We're excited to unveil our newly refurbished store and are looking forward to offering even more value to our loyal customers."

We're pleased to support Conisbrough Motor Spares as they continue to grow and service their customers with quality products and services.

Carlton MOT joins the Bosch Car Service network

Carlton MOT Garage in Worksop, has officially become a Bosch Car Service Centre. This milestone marks an exciting new chapter for the team, as they join a globally recognised network renowned for quality, reliability, and excellence in customer service.

Becoming a Bosch Car Service Centre means Carlton MOT will now benefit from access to cutting-edge diagnostic tools, comprehensive technical training, and the support of

Bosch's world-class branding and marketing. This move will enable them to offer an even higher level of service to their customers while staying ahead in an ever-evolving industry.

"We're delighted to be part of the Bosch Car Service network," says Ross at Carlton MOT. "This partnership allows us to enhance our service offering, providing customers with even greater confidence in the quality of our work."

Impression field trip to Autosupplies Chesterfield

Automotive PR agency Impression Communications attended Autosupplies Chesterfield to get a better understanding of the UK's largest independently owned motor factor and gained valuable insights on trends within the automotive aftermarket.

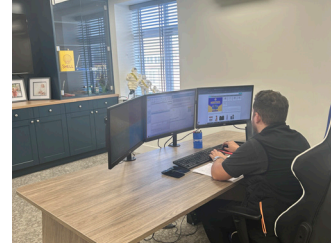
Impression is a leading PR and marketing agency specialising in the automotive aftermarket.

With each and every client, in automotive aftermarket, commercial vehicle, industrial, agricultural and marine sectors, its PR & marketing activity is designed to: enhance awareness, improve engagement, communicate change & increase sales.



Inside: Leisureways revamp continues

More investment has gone into Leisureways with external signing promoting the brands, products and services we supply. New branding and a new dedicated website has also been launched.



Continued development at Leisureways

We've continued to invest in the refurbishment of our Leisureways branch in Rotherham. This transformation marks a major milestone in our ongoing commitment to enhancing customer service, streamlining operations, and supporting our team.

The refurbishment has expanded stockholding capabilities, allowing us to carry a wider range of products to better meet customer demand. The revamped retail area offers a more modern and welcoming shopping experience, while the new offices and upgraded facilities provide a comfortable and efficient workspace for the 25 staff members based at Rotherham - part of the 200-strong Autosupplies Group team.

Additionally, the investment has paved the way for the installation of new van bays, enabling the expansion of the Leisureways fleet from 10 to more than 20 vans.

This growth not only improves our ability to serve customers more efficiently, but also contributes to the Group's overall fleet, which now stands at nearly 100 vans. By increasing our delivery capabilities, we are ensuring that our customers receive their orders faster and more reliably than ever.

But that's not all. We've also invested in external signage at Leisureways, showcasing the brands, products, and services we offer. Plus, new branding and a dedicated website reflect our commitment to staying at the forefront of the industry and delivering a seamless experience both in-store and online.

We're excited about these developments and look forward to welcoming you to the new-and-improved Leisureways of Rotherham!



Enjoy a Career at Autosupplies Group

Embark on a career path with Autosupplies Group. Autosupplies is the fastest growing family owned automotive parts distributor in the UK.

Autosupplies group redefines what it means to be a parts distributor and you can enjoy a varied career as part of an award winning team.

There are opportunities in:

- Accounts
- Sales
- Counter sales
- Warehousing
- Logistics
- Distribution
- Technical
- Apprenticeships



Recruitment at our award winning businesses is ongoing so please contact us at davidclarke@autosupplies.co.uk to enquire about any roles available.

Be Prepared this Winter

In today's automotive landscape, quality isn't just King - it's essential, especially when it comes to lead-acid starter and auxiliary batteries. Why? Because these batteries are no longer just about starting a vehicle - even electric vehicles rely on them. They now power a host of critical onboard systems, from adaptive headlights to tire pressure monitoring, making reliability non-negotiable.

Testing and Charging

Top-tier battery performance doesn't stop at installation. Garages and workshops must stay equipped with the latest tools to monitor and maintain battery health - both as a duty of care and to ensure optimal vehicle performance. Here again, Banner leads the charge.

Battery testing is the first line of defence during any vehicle service, and Banner's BBT HD1+ tester is built for the task. Designed for car, truck,

and motorcycle batteries, it measures voltage, internal resistance, and charging-starting performance for both 6V and 12V systems. With its rugged rubber housing and lightweight design, the BBT HD1+ is engineered for precision testing—right down to temperature compensation—without straining the battery.

On the charging front, Banner's new Accucharger 15 A and 25 A models, released earlier this year, set new industry standards. These chargers feature a multi-stage charging process that maximizes battery life and performance. With seven charging phases, a powerful 16V boost function, and maximum charging currents of 15 A or 25 A, these units ensure batteries are always operating at peak efficiency.

IT'S HARD TO BELIEVE WHAT YOUR BANNER BATTERY POWERS!

POWER BEYOND ORDINARY

THE BATTERY BEYOND ORDINARY The power of Banner Batteries has not only evolved through ongoing product innovation combined with world class manufacturing, but an unparalleled OE pedigree that is the backbone of the company's genetic make-up. Indeed Banner's battery technology is the preferred original equipment choice of Audi, Aston Martin, Bentley, Buggy Motorhomes, BMW, Caterham, Lotus, Mercedes, Morgan, Porsche, Rolls Royce, Saab, Skoda, Volvo, VW, and many more.

01899 571100
www.bannerbatteries.com
www.bannerbatteryfinder.co.uk

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For more details on Banner's full range of chargers, testers, and accessories, check out their new 8-page A5 guide, complete with product specs, part numbers, and pricing information.

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Did you know that **myComma** rewards your workshop for using Comma? Plus it equips your team with essential tools and training to keep your garages running smoothly. A win, win that's...

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Rewards for every litre



Free MOT data tool



Free access to training



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Supplier training day and visits



Gates Training event



Comma Oils Training Day



A day trip to Laser Tools



A visit to the Haas F1 factory, courtesy of First Line



Access Denied?

Secure Diagnostics Access from Bosch is the solution.

Many vehicle manufacturers now restrict diagnostic access to their electronics and systems, meaning that everyday tasks are only possible with a dealer tool. This poses a significant challenge to independent workshops and technicians. Bosch SDA (Secure Diagnostic Access) provides access to vehicle manufacturer-protected systems, via a one-time registration. With over 20 vehicle manufacturer's (and increasing) already included at no additional cost, SDA is the key! A compatible KTS and ESI[tronic] subscription are required.

www.boschaftermarket.co.uk

Scan to watch the
Bosch SDA video:



Invented for life



BOSCH



ESI [TRONIC] EVOLUTION ONLINE DIAGNOSTIC SOFTWARE

ESI[tronic] Evolution diagnostic software enables workshops to carry out maintenance, service and repair work quickly, efficiently and effectively. The diagnostic software covers a wide range of vehicles worldwide. Thanks to the data packages with their modular licencing options, workshops can extend their diagnostic software individually to suit their individual requirements with additional options. ESI[tronic] Evolution makes it possible to perform comprehensive diagnostics, to find the right repair solution and to reset faults.

The software provides a fast, intuitive and easy access to the vehicle data for more than 150 brands as well as maintenance diagrams, circuit diagrams, repair & troubleshooting manuals as well as manuals and experience-based repair information (EBR). Thanks to the standardized Secure Diagnostic Access (SDA) solution, extensive diagnostic work can also be carried out on vehicles with access-protected vehicle electronics.

ESI[tronic] Evolution diagnostics software is used with a Bosch diagnostic tool from the KTS range together with a Bosch DCU tablet or a laptop PC.

BSC1987P12913

BOSCH - ESI MASTER - SD, SIS, M, P, TSB, EBR + CONN - 3 YEAR

£3,822.00

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ESI DEAL AND
RECEIVE A KTS590
HARDWARE PACKAGE**

FREE!



**WORTH
£2,740**



To find out more contact us today!

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Unic International launches new range

Unic International - the award winning UK manufacturer of Spray gun cleaners, Solvent recyclers, Paint can washers and Waste compaction equipment have recently launched two new Spray Gun cleaning machines to further bolster their impressive range

With the addition of the new Edition 40 Spray gun cleaner, paint shops can automatically wash one spray gun using the "Autocube" automatic wash box while manually cleaning a second with the flow thru brush - a first for Unic!

Fitted with superior inline filtration (The little blue filter) which continuously filters the cleaning fluids, removing paint solids and prolonging the life of these solutions. The longer life reduces purchase frequencies of new solvents, reducing VOC consumption, reducing CO2 emissions, improving green credentials, whilst reducing costs.

The new UGC4007 is an upgrade on the ever popular UGC4005 Single tank classic spray gun cleaner. With a much larger cleaning tank area Paint shops can automatically wash two spray guns, air caps, paint cups and lids at the same time. The UGC4007 also has manual wash facility via a flow thru brush, clean rinse, blow gun to dry the equipment and is now fitted with inline filtration (The little blue filter) to reduce cleaning fluid consumption and reduce VOC's.

Airbus saved 2640 litres of solvent in one year by switching - exceeding their internal VOC reduction targets!

Working towards PAS2060? Carbon Neutrality? Unic can help!

For further information please contact your local Autosupplies representative or alternatively email Unic International at Info@Unic.co.uk

"Our mission aim is to manufacture quality waste management and cleaning products that both an economical and environmental benefit for our customers."
Anthony Plant - Managing Director.



Edition 40 Single Spray Gun Cleaner



Main Features

- The NEW AutoCube self enclosed separate automatic wash tank
- Wash one gun automatically whilst cleaning a second manually
- Air blow gun
- Fume extraction
- Manual flow thru brush for cleaning exterior
- Manual clean rinse for rinsing dirty solvent off
- Inline filtration system to continuously filter cleaning fluid and to extend life
- Reduce emissions with filtration
- Improve cleaning performance with filtration
- Reduce running cost with filtration
- Reduce machine maintenance with filtration

**SINGLE SOLVENT UED-40
SINGLE WATER UED-40A**



Technical Information

Height : 1750mm Air Input : 75-100psi /
Width : 760mm Air Input : 5-6 Bar
Depth : 440mm Air Connection : 1/4" BSP

Tel: +44(0)115 947 4000 Email: info@unic.co.uk Web: www.unic.co.uk



UGC4007 Classic Spray Gun Cleaner



Main Features

- The NEW updated model to the classic UGC4005
- Wash 2 spray guns and 2 pots automatically
- Air blow gun
- Fume extraction
- Manual flow thru brush for cleaning exterior
- Manual clean rinse for rinsing dirty solvent off
- Inline filtration system to continuously filter cleaning fluid and to extend life
- Reduce emissions with filtration
- Improve cleaning performance with filtration
- Reduce running cost with filtration
- Reduce machine maintenance with filtration

**SINGLE SOLVENT UGC-4007
SINGLE WATER UGC-4007A**



Technical Information

Height : 1060mm Air Input : 75-100psi /
Width : 760mm Air Input : 5-6 Bar
Depth : 450mm Air Connection : 1/4" BSP

Tel: +44(0)115 947 4000 Email: info@unic.co.uk Web: www.unic.co.uk



"With the addition of the new Edition 40 Spray gun cleaner, paint shops can automatically wash one spray gun using the "Autocube" automatic wash box while manually cleaning a second with the flow thru brush - a first for Unic!"

Autosupples Group team rewarded by suppliers

Congratulations to all of our lucky staff members who took home a plethora of prizes in this year's big Christmas raffle! Gifts included boxes of chocolates, tools, merchandise, vouchers and much more! A huge thank you to all of our suppliers who generously donated gifts. We hope you all had a wonderful Christmas and New Year.





Award-winning garages!

We'd like to say a big congratulations to RT Motors Retford who won the GroupAuto Garage Award and to the team at Atkinson Autotech who won the UGS UAN award this year.

These accolades highlight the exceptional dedication to quality service, technical expertise, and commitment to excellence in the industry from both businesses.

Their hard work and passion truly set them apart as leaders.

Both teams exemplify the highest standards in our industry, and we're proud to see their efforts recognised.

Well done once again to RT Motors Retford and Atkinson Autotech for these incredible achievements!

New to range! New mixing machine

Autosupplies Group has taken a significant step forward in innovation and efficiency in paint and refinishing, with the installation of a brand-new, state-of-the-art Collision Core Pronto automated mixing machine at its Chesterfield branch.

This advanced technology is one of only a handful in the UK and is now available for our customers to experience firsthand. The Collision Core Pronto machine represents the pinnacle of precision and efficiency in colour mixing technology.

Designed to make dosing and mixing easier than ever, the fully automated system guarantees supreme accuracy, and requires minimal manual involvement. More next issue...



Thank you for your continued business

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